

Senior Proposal Engineer/Senior Tender Engineer

Titan Environmental Surveys Ltd, are a multidisciplinary marine and environmental survey company based in South Wales, UK. We have over 30 years' experience in marine survey services including Hydrography, Geophysics, Oceanography and Environmental Sampling. Titan own and operate four specialist inshore survey vessels to support our marine survey operations.

Titan has an exciting opportunity to join our expanding Commercial development team with the recruitment of a Senior Proposal Engineer/Senior Tender Engineer. This is a client focused role, and you will help build strong and positive relationships with our clients, through high quality and timely tender responses. The Senior Proposal Engineer/ Senior Tender Engineer will report directly to the Commercial Manager and will be responsible for reviewing tender opportunities, compiling tender responses, cost estimating, commercial administrative support and contributing directly to the continued commercial growth and development of Titan Surveys.

The Senior Proposal Engineer/Senior Tender Engineer will have the opportunity to work remotely or be based in Bridgend, South Wales.

Job brief

- Compose complex and detailed technical, commercial and financial tender documents
- Liaising with clients to understand their technical and commercial specifications
- Maintain strong relationships with key internal and external stakeholders to support Titan's tendering activity
- Support the Commercial Manager with running of the commercial department including company Key Performance Indicators and management reports
- Provide intelligence from the tender process to inform the company commercial strategy
- Represent Titan at client tender meetings, industry functions and conferences
- To support the company Principal Surveyors on Project Management as required by the company and to provide efficient project hand over from tender award to project mobilisation

Desirable Skills/Experience:

- Relevant degree with a minimum 3-4 years of relevant industry experience (marine survey, offshore, OWF or subsea cables) in a similar role.
- Experienced Surveyor/Geophysicist/Oceanographer looking for a transition to tendering/commercial role
- Experience in tender proposals and cost estimating
- Experience in marketing and commercial development
- Strong attention to detail, be well organised and able to meet tight deadlines
- Good teamwork, communication, and problem-solving skills
- Fluent in English language both oral and written
- IT literate and proficient in Microsoft 365 packages (Word, Excel, PowerPoint, Project)
- Understanding of quality, health, safety and environmental management systems
- Must be eligible to work in the UK and hold a Full Driving License

If you believe you have the experience, skills and ambition for this challenging role, please apply by sending a cover letter and your CV to applicants@titansurveys.com

Deadline for applications is Monday 2nd August 2021



Titan Environmental Surveys Limited is part of the Gardline Group of Companies

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